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## CONTENT OF FINANCIAL RISK REPORT

- ✓ Company name, address, telephone, fax numbers, registered numbers, assessment office number, foundation date, registered and paid capital, also if it has its own warehouse, plant, branch or etc.
- ✓ Detailed information about shareholders, affiliates, participations and directors.
- ✓ Subject of activity, products, production-capacity rates, investments, import-export records, customers, providers, working population, real assets, execution, bankruptcy records etc.
- ✓ Balance Sheets, Income Statement information for the last 2 to 3 years, court records, bank branches that Company works with, references from these banks, credits that used by, payment methods for external commerce, maturity date of payments, delays in payments etc.
- ✓ Comments from independent information foundations about company's credibility and the maximum credit amount that company affords etc.

### INFORMATION RESOURCES

Comments includes; All kinds of records from Commercial assessment office, payments, foreign commerce, fiscal condition, title deeds, bank references, from customers, references from providers, comments from registered Chamber, Associations and formal publications etc.

### INFORMATION ON FIRM'S RISK

The company does really exist? Should it be closed or legacy problems at the moment? Does Company have bankruptcy records? If we can't receive the payment, can we take in execution from properties? What is the value of these properties? Is there delay on payments? What is the production capacity behaviors, is it declined or not? Does the fiscal structure strong or not? How is the profitability level, adequacy of the capital and the indicators of liquidity? Percents of shareholders or subject of activity has changed lately? What is the number of the personnel? Has company laid off may workers lately? Is there any pause or hitch in production? Is the company producer of the goods that we've been importing or not? Do they provide continuous and qualified products all the time? What is the maximum amount of credit to offer?

### CREATING NEW BUSINESS OPPORTUNITIES FROM THESE INFORMATION

Is there any different product that you can promote? With which countries do they have commercial activities? Who are the rivals? Are they working with your rivals? What is the percent of your firm's import/export number comparing to other companies? Are there any different companies that you can work with? Who are the bank references that you can contact with?

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Explanations; If you become a member of BCCT, first 3 Financial Report will be free of charge, after that you have to pay 60,00 GBP for each report as a member. For non-members fee is 80,00 GBP. Financial Risk Reports can be about both Turkish, also for British firms. For detailed information, please contact us.

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